



Professional Services Business of the Year 2019

Open to service based businesses of all sizes

This award will recognise a business that shows strong financial performance, demonstrates excellence in their sector, offers outstanding customer service and can identify what sets them apart from their competitors.

Please provide any information you feel would be relevant to your entry including details of the following:-

Achievements in the last 12 months

Please give a brief summary of your biggest achievements in the last 12 months.

Your business versus the competition

Give an outline of the sector you work in and any areas of the sector in which your business stands out from the crowd. What do you do differently? How do you manage customer satisfaction? These are all areas you may want to comment on.

Finances

Please provide a summary of financial trends for the last 3 years. Specific figures are not required and be assured that this information will be completely confidential. Whilst a greater level of information will give more to judge you on, please provide the level of information you are comfortable with.

Detail here any particular factors that have influenced significant changes.

Your people

A professional services business can rise or fall based on the people involved. How do you ensure you recruit the right team & retain them within the business? Provide details of any staff schemes you have in place and their effectiveness. Do you have particularly effective training plans or mentoring schemes?

Each of the above sections should not exceed 200 words

Other Supporting Information

Please provide any other information that you see as relevant to your application and which makes your business special. Perhaps tell us about any quirky bits of your business or any recent instances of succeeding against the odds.

This section should not exceed 300 words